FULL-TIME
BUSINESS ANALYTICS CONSULTANT

Department: Training
Reports to: Manager of BAC
Location: Houston, TX

POSITION SUMMARY

The Business Analytics Consultant serves as a trusted advisor to clients, building strong relationships, delivering actionable insights, and helping clients achieve their business objectives. This role combines account management, client consulting, and data analysis, with a focus on improving the resident experience and driving measurable results.

KEY RESPONSIBILITIES

Relationship Building & Account Management:

- Serve as the senior relationship lead, ensuring communication with the correct client contacts.
- Lead client meetings, present reports, and consult on best practices.
- Build and maintain long-term client partnerships by delivering exceptional service, addressing concerns, and demonstrating the ongoing value of J Turner Research's solutions.

Consulting & Analysis:

- Analyze large datasets to provide actionable insights, ongoing consulting, and recommendations that help clients achieve their goals.
- Create custom reports and presentations to track client progress and communicate key insights during client meetings, board meetings, and other important events.

Training & Product Adoption:

- Monitor client engagement and product usage, ensuring they meet key performance indicators (KPIs).
- Attend industry conferences to reinforce the value of J Turner's offerings.

QUALIFICATIONS

- Bachelor's degree in a related field.
- Proficient in Microsoft Office applications.
- Strong organizational, analytical, and communication skills.
- Previous experience in a client-facing role, account management, or customer success, with a demonstrated ability to build and maintain strong client relationships.

SUCCESS FACTORS

- Client-focused with a results-driven mindset.
- Strong attention to detail and ability to prioritize.
- Excellent problem-solving, teamwork, and adaptability skills.

JOIN OUR TEAM

J TURNER RESEARCH